

Telecomax In Brief

2007: The idea is to provide end to end engineering services to telecom operators came to realization

2014: Over the years the idea developed into reality and Telecomax was able to build business with the four operators working at Egypt on all domains and their vendors.

2017: Getting with market needs, decision was taken to increase our investments.

2023: • With 450+ employees (including 300+ engineers), the company were able to sustain business and positive -consolidated- results during an economy crises and multiple revolutions in the region.

• Our ambition in becoming one of the top service providers resulted in an impressive list of work experience done to top clients such as; Vodafone, Etisalat, Ericsson, Huawei, Nokia, and ZTE.



Telecomax In Brief

HATEM MAHMOUD

The Group Chairman Mahmoud has more than 20 years of experience in the Telecom industry

YOUSSEF MANSOUR

Vice President 2009

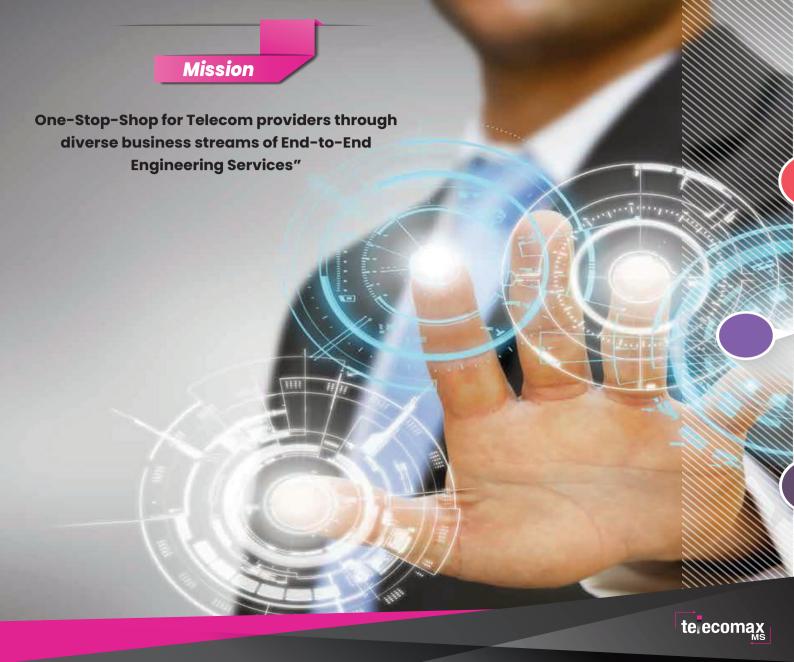
Mansour has more than 20 years experience in the Telecom field

MOHAMED MAHDY

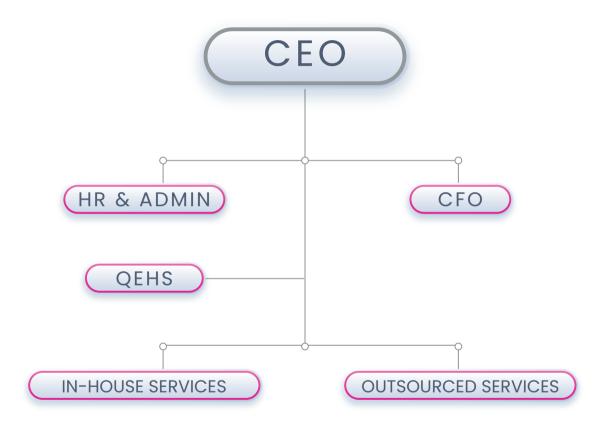
MS - CEO 2011

Mahdy has more than 15 years of experience in the telecom industry.

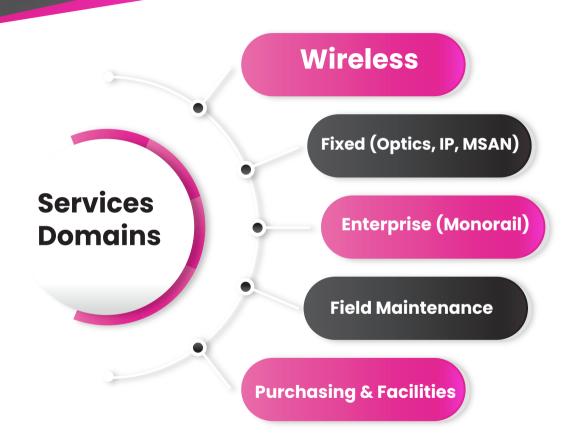
He worked with several vendors and operators around the region



Organization Chart



Services Domains







Wireless

Telecom 5 **Implementation Acceptance Civil Work** & Reporting 6 > Accounting 2 Microwave QHS 3 Consultancy 8 **NPO Site Acquisition** 9





Fixed Network

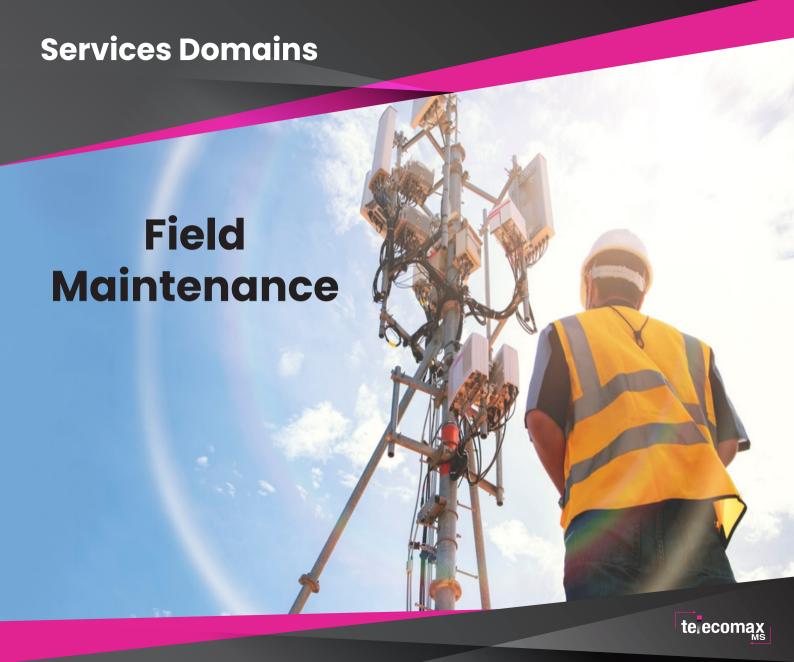




Enterprise

Site 5 Management **Acceptance Supervisors** & Reporting 6 > Accounting 2 Survey > QHS 3 > WH & Logistics 8 **Engineering** 4 **PMO** 9





Field Maintenance

> Fuel tracking 5 **Acceptance** Quality & Reporting 6 inspection **Accounting** 2 Spare part Management **Back office** Area 3 8 Management **Front office** 4





Purchasing & Facilities





Technical Recruitment Profiles

Artificial

> Intelligence Profile

2 > Civil work Profiles

> Warehouse And Logistics Profiles

Front / Back Office
Profiles

5

> Microwave Profiles

Technical Recruitment Profiles

- Software Developers & Cloud Profiles
- Network Integration And
 Migration Profiles
- > RNO / RNP Profiles
- 9 > PMO Profiles
- 10 > QHS Profiles

Technical Recruitment Profiles

> Engineering Profiles

Telecom
> Implementation Profiles

> Site Acquisition Profiles

> Survey Profiles

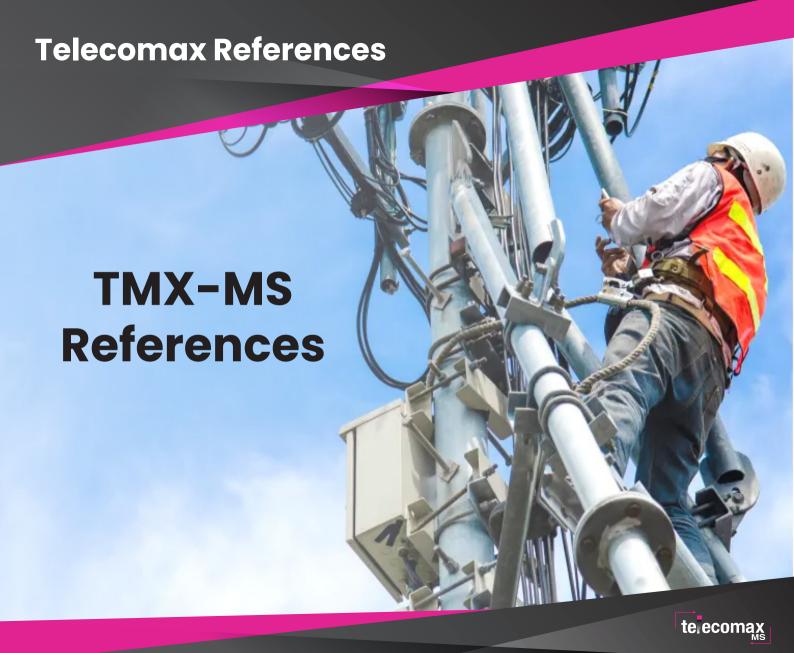
> Technical customer care

> Survey Profiles

Service Delivery







Telecomax References

Direct contractor for Vodafone Egypt (2008)



Direct contractor for **Etisalat Misr** (2010)





Telecomax References *Alcatel*



- Provided Alcatel-Lucent with drive testing and optimization
 services in Egypt, Kenya, Uganda, Burundi, Ghana, Cameroon & Mozambique.
- Provided Alcatel-Lucent post processing and optimizations services
- Provided various hardware-related services to Alcatel-lucent including but not limited to BTS/Node-B/MW equipment installation and commissioning, site survey, equipment dismantling, hardware and software upgrades for various network elements.
- Provided Indoor (IBS) / Outdoor (2G-3G-HSDPA) drive testing and coverage simulation services to Alcatel-Lucent in Qatar.
- Provided Alcatel-Lucent UAE IBS design, as built & optimization services.



Telecomax References *Huawei*



- Continuously awarded a major share of total Huawei's
 Radio Network Planning/Radio Network Optimization (RNO/RNP)
 business in Egypt since 2008 and last contract is till end of 2024
 Completed RNO/RNP project Tunisia in Q2 2011.
- Completed in Q2 2012 one of the major RNP/RNO swap projects with Huawei in Vodafone Egypt.
- Completed RNP/RNO swap project with Huawei in Yemen.
- A warded a main share in the Telecom equipment services in 2008-2024 and for all projects of Huawei in Egypt.
- Provided engineering site survey & design services to Huawei for various swap projects in Egypt.



Telecomax References

- Provided Ericsson with consultancy services in IN & multi-media fields.
- Provided installation and commissioning services to Ericsson Egypt.
- Provided RNO consultancy service with Ericsson Sudan in Q2 2012



- In 2011, started providing drive testing services for Motorola/NSN/nsn/Nokia in Egypt.
- We are participating with Nokia Egypt on all domains .
- Also started working on Libya, KSA, Jordon and UAE.









Awards & Recognitions





Certificates







